



## **Memorandum of Understanding (MoU)**

This Memorandum of Understanding is made on this 17<sup>th</sup> May 2025 in between R Dot Ventures, having its registered office at 23, PU4, Behind C21 Mall Scheme No. 54, Indore, Madhya Pradesh- 452010 here in after referred to as “RDV”

**AND**

ITM University Gwalior having its registered office at Jhansi Road, Turari, Gwalior, Madhya Pradesh 475001, hereinafter referred to as “ITM University Gwalior”

### **PREAMBLE**

The R Dot Ventures is a forward-thinking company committed to delivering cutting-edge IT services, tailored recruitment solutions, and innovative audio and acoustics, ensuring top-tier quality and customer satisfaction.

ITM University Gwalior is set to collaborate with R Dot Ventures to enhance the technical and managerial skills of its students, fostering a partnership aimed at driving innovation, industry readiness, and holistic professional development

The purpose of this his MoU establishes a collaboration focused on the advancement of digital skills and workforce readiness by integrating technology, curriculum, tools, and certifications by

Microsoft into the Institution's learning ecosystem. This partnership aims to support students and faculty in becoming future-ready professionals equipped with globally recognized competencies.

## **OBJECTIVES**

The primary objectives of this partnership are:

1. To empower students and educators through Microsoft-based curricula, virtual labs, and industry certifications.
2. To enhance teaching methodologies with the integration of digital tools such as Office 365, Azure, Power BI, and others.
3. To bridge the skills gap in emerging technologies such as cloud computing, artificial intelligence (AI), machine learning (ML), and data science.
4. To establish dedicated learning and certification labs on campus.
5. To support faculty development through structured Microsoft training and educator certification programs.

## **Key Deliverables by RDV**

**Number of Trainings:** 28 Trainings per year

**Training Platforms:** Microsoft Azure, Microsoft Power BI, Microsoft Dynamics 365, Microsoft Security, Office 365 etc.

**Number of FDPs:** 5 FDPs per year

**Complimentary Vouchers:** 10 (For Faculties)

- Access to Microsoft courses, learning paths, and certification resources.
- Setup and support for Microsoft Azure-based virtual labs.
- Instructor-led and self-paced online training sessions and webinars.
- On-campus and online awareness seminars and IT quiz events.
- Dedicated account manager for continuous support.
- Marketing collateral and branding materials.
- Certification lab setup in association with Pearson VUE Certiport.

- AI and data science skilling webinars.
- Free Microsoft certifications for students and educators.
- Microsoft Student Ambassador and Educator Programs.
- Prior to the commencement of each training program, an introductory call with the designated trainer shall be organized for ITM University Gwalior to provide an overview and address preliminary queries.
- All student-related interactions to training and associated services at ITM University Gwalior shall be exclusively managed and conducted by R Dot Ventures.

**Additionally, RDV will also provide the below-mentioned services:**

- One-to-one guidance and support to students for the global championships and scholarships of Microsoft.
- Industrial visits.
- Access to the free trainings conducted by [www.shekunj.com](http://www.shekunj.com)
- Jobs and Internship assistance.
- Support for LinkedIn profile development for senior-year students.

**Responsibilities of ITM University, Gwalior**

The University agrees to:

- Provide a dedicated computer lab with at least 30 systems.
- Nominate two faculty members from IT/Computer Science for training and coordination.
- Appoint a program coordinator to liaise with RDV's account manager.
- Nominate two student ambassadors for the Microsoft Student Partner Program.
- Facilitate on-campus events and provide accommodation for visiting trainers (if required).
- Submit required documentation for order processing and lab setup.

**Certification and Recognition**

All participants completing the modules and activities will receive:

- **Certificate of Participation**

- **Role-based Microsoft Certifications** (e.g., Azure Fundamentals, AI Fundamentals, Power BI, MOS, etc.)

### Duration and Validity

This MoU is valid for a period of **one year** from the date of signing and may be extended upon mutual consent. Either party may terminate the MoU with 30 days' written notice.

### General Conditions

- This MoU does not create a legal partnership or joint venture.
- Both parties agree to work in good faith to implement the objectives outlined herein.
- All branding involving Microsoft must adhere to official brand usage policies.
- This MoU will be applicable after obtaining the students consent

### Commercials:

<b>Final Value</b>	INR 8,50,000.00
<b>Amount in Words</b>	Rupees Eight Lakhs Fifty Thousand only

### On behalf of RDot Ventures

Name: Mr. Rahul Bhargava

Designation: Founder & Director, RDV Group

In the presence of:

Name: Dr. Vani Agrawal

Designation: Associate Professor

### On behalf of ITM University

Name: Dr. Ranjeet Singh Tomar

Designation: Registrar

In the presence of:

Name Dr. Shyam Akashe

Designation: Dean ICP